

April 4, 2022

Dear Valued Customer:

Effective June 5th, 2022 Sloan will be implementing a price increase. The price increase will span across all product categories with an average increase of 6.5%. This price increase is for all Sloan customers, both domestic and international.

Below are a series of key insights you need to be aware of leading up to Sloan's price increase.

- We are sending you this letter as a courtesy for your planning purposes 60 days in advance of the price increase.
- The June 5, 2022 price files will be available no later than by May 5, 2022 at sloan.com/price.
- Any outstanding job quotations reflecting current prices must be submitted as a separate purchase order that includes the job name to your local Sloan Representative no later than June 3, 2022.
- All orders entered at the current price must be received by your Sloan Representative by June 3, 2022 for immediate shipment.
- All pricing, shipping and return policies will be strictly enforced.
- Stocking orders are not to exceed 1 month's average of 2022 purchases from Sloan.

If you have any questions regarding Sloan's price increase please contact your local Sloan Representative.

Sloan is committed to providing the highest quality products at the best value.

Thank you for your continued support.

Sincerely,



Parthiv Amin
Chief, Sales & Marketing Officer